

Positioned For Growth

How we helped a family office with a large shipping operation mitigate its interest rate exposure and secure financial assurance

Founders Group



A proactive approach

- The family came to us with floating rate loans against their fleet of ships, concerned with inflation outlook

Challenge

- With expectations of rising rates, the family needed to reduce their exposure to the risk of increasing borrowing costs
- Without strategic measures, the family risked diminishing the liquidity and growth potential of their family office

Strategy

- Our team partnered with UBS's Global Family Office group to discuss reducing interest rate exposure by exploring fixed-rate financing alternatives
- Additionally, UBS's expertise in global financing structures helped us identify refinancing opportunities that optimized the family's overall capital strategy

Outcome

- We mitigated interest rate exposure by locking in a long-term interest rate hedge at historically low levels
- This provided a sense of financial security and protection to both the family and business

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